

**1**  
**HOW SKORE IS DIFFERENT**

The Skore Digital Discovery platform enables you to 'map at the speed of conversation' with one or more people in collaborative workshops. The digital first approach means you focus on describing the flow of work without the interruption of writing, moving and rewriting sticky notes.

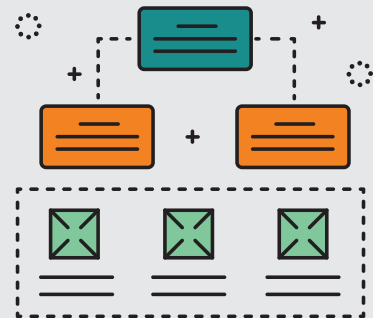


**2**  
**RAPID DIGITAL DISCOVERY**

Customers report they complete discovery work up to five times faster than using traditional methods\*. And cost savings of up to 75% when the time taken by Subject Matter Experts, Managers and other workers is taken into consideration.

**3**  
**SINGLE INTEGRATED MODEL**

With Skore you create a single integrated model of your people, processes and technology. This instantly shows you the gaps and dependencies you need to know about to deliver successful projects. The best thing is that it's stored in one place, not across multiple documents that need to be kept in sync.



**4**  
**DEFINING WHAT HAPPENS**

The first step when using Skore is to define the work that happens in the organisation, or rather the business process. For this reason, Skore often gets compared to general purpose diagramming tools such as Microsoft Visio or Lucidchart. Skore actually works in conjunction with these tools and the following chart shows the differences between the different platforms.

	MS Visio	Lucidchart	Skore
Diagramming tools	General Purpose diagramming tool. 2D canvas with support for industry standard shape libraries.	General Purpose diagramming tool. 2D canvas with support for industry standard shape libraries.	Focused process capture that supports multi-layered models. Designed for 'mapping at the speed of conversation'
Standard Approach	No standard approach other than through individual's use of available shape libraries.	No standard approach other than through individual's use of available shape libraries.	Single approach ensures multiple users capture information in a standard and consistent way.
Integrated Data Model	Data forms can be manually created against shapes in order to capture additional information relevant to that shape.	Data forms can be manually created against shapes in order to capture additional information relevant to that shape.	Process steps, roles, responsibilities, systems, requirements etc all stored in a single integrated model makes it easy to understand the impact of changes.
Integrated Process Model	Multiple process diagrams can be linked together manually using hotspots and linked shapes.	Multiple process diagrams can be linked together manually using hotspots and linked shapes.	Diagrams are automatically created in a single integrated model as the user zooms in and out of the detail.
Content Management	Content is manually managed as standard but can be stored in MS Sharepoint to create revision history, versions and approval steps.	Revision history is created automatically. There is no built-in approval or version control.	Revision history is created automatically. Content can be sent for approval before publishing to create versions.
Sharing and Collaboration	Can be shared as individual Visio files or online using Sharepoint or Office365.	Content shared through a browser either anonymously or securely to specific users.	Content shared through a browser either anonymously or securely to specific users.
Reporting and Analysis	Shape data can be exported to MS Excel for further analysis.	Shape data can be exported to CSV for further analysis.	All data can be instantly reported and viewed within Skore. Data can be exported to CSV/Excel for further analysis if required.
User Management and Security	User management is only available when used with Sharepoint or Office365.	User and Group management available from the admin panel including Single-Sign On. Team Folders (Beta) can be used to manage team content.	User and Group management available from the admin panel including Single-Sign On. Collections can be used to manage teams and projects securely.
Look and Feel Customisation	Logos and images can be placed in documents to personalise for a specific customer.	Create Master Pages to provide a customised template for individual customers.	Create template, stylesheet and customise the app interface to match the customer's corporate colour scheme.